

Press Release

Nubeon, part of the Ampito Group add to Ipanema Technologies distribution capability as Value Added Distributor

PARIS - France 2nd March 2010 - **Ipanema Technologies** (www.ipanematech.com), the leader in WAN Governance solutions today announced that Nubeon, (part of the Ampito Group) specialist in IT distribution for innovative technologies (www.ampito.com) will become a Value Added Distributor.

Growth of the WAN Governance market and the increasing demands of companies for these technologies have led Ipanema to systematically grow its distribution capability. Nubeon are the latest partner in this expansion. Ipanema's focus on Telco's and Managed Service Providers is complimented by value-added distributors and network integrators thereby offering clients both Opex and Capex solutions.

As a value added distributor of Ipanema solutions in the UK and Ireland, Nubeon will make its expertise available to its entire network of integrators and resellers. This will be achieved through its value added services including, pre-sales, training, design and support services. By offering these services, Nubeon will promote Ipanema's solutions across the UKI market.

"Nubeon's proven abilities and focus on business solutions make them a natural partner for Ipanema. Technical and commercial synergy created by our partnership will, we believe, be of significant value to our clients. By joining forces we provide network integrators and resellers the means to increase their offering to clients, delivering WAN Governance solutions which assure business critical application performance." Stated **Nigel Pink, Vice President & General Manager for United Kingdom & Ireland, Ipanema Technologies**

"Ipanema Technologies represent a clear choice as a technology partner for Nubeon. They have a visionary approach to WAN solutions that stand them apart from the crowd and together we will deliver real value to our partners and customers. We look forward to taking their WAN Governance solutions to the market." **Drew Gardner, Sales Director Nubeon LLP**

[About Ipanema Technologies](#)

Ipanema develops next-generation solutions enabling any large enterprises to have full control over their global network. Ipanema's unique patented technology guarantees business application performance for each user, no matter where or when. We simplify network operations. We reduce costs. Ipanema is used extensively by many of the world's largest telecom operators as well as organisations across all market segments, including banking and finance, public sector, energy, pharmaceuticals, automotive, IT.

For more information, visit www.ipanematech.com

[About Nubeon](#)

Nubeon LLP is part of the Ampito Group of Partnerships (Amvima, Appcelerate, Matec Global, Matelco, Mavoda, Object Source & Vanix).

Ampito was formed in 2005 to address a gap in today's market by providing levels of service that customers expect whilst also identifying trends and technologies that will differentiate and bring competitive advantage to our customers in the fast moving modern markets of today's business world. The Ampito group consists of eight distinct and separate business units all with their own specific resources, systems and personnel which enable us to deliver higher levels of service that we know make the difference to our customers.

For more information, visit www.nubeon.com/