

Press Release
September 30th, 2009

[Intergence Systems](#) Joins [Ipanema Technologies](#)' Increasing Partner Community Providing Professional Services for the UK, Ireland and Beyond!

PARIS, France — Sept. 30th, 2009. [Ipanema Technologies](#), the leader in integrated WAN optimization and application performance management solutions is delighted to partner with [Intergence Systems](#) a leading independent networks and IT optimisation consultancy whose focus is to enable clients to extract optimal value from their existing IT environments. Intergence operates three distinct lines of business; network optimisation, data centre optimisation and security.

Intergence further enables Ipanema to support its strong growth, which is being fuelled by organisation demand to guarantee business critical application performance across the Wide Area Network (WAN), whilst at the same time saving costs.

Intergence will assist Ipanema in promoting its solution set by offering a range of professional services. These services include:

- **[WAN Governance™ Permanent Audit Services](#)**
As a certified WAN Governance™ professional service partner, Intergence will provide regular health checks of clients networks to ensure business critical application performance, and advice on cost reduction strategies.
- **Solution install and deployment**
Intergence will provide clients with deployment expertise on their standalone IMSS (Ipanema Management Software Suite) and shared managed service SALSA (Scalable Application level Service Architecture) optimisation solutions.
- **Pilot delivery**
Intergence will provide clients with pilot deployment expertise utilising IMSS and integral virtual and physical ip|engines.
- **Advanced Services provision.**
Intergence will compliment Ipanema's solutions by providing advanced services such as LAN audits, VoIP Readiness checks, network design, consultancy and support.

"Intergences' client business focus and wealth of technical expertise made them a natural partner for Ipanema. We are excited to have formed this partnership which will deliver real business value to our clients. Both organisations are passionate about getting the best return on IT assets for our clients"
Nigel Pink, Vice President & General Manager for United Kingdom & Ireland, Ipanema Technologies

"We are delighted to partner with Ipanema which we recognise as delivering world class WAN Governance and application performance management systems. Ipanema dove-tails perfectly with Intergences' strategy of delivering more value for less in the areas of data centres networks and security IT infrastructure. IT Governance and the ability to measure automate and predict data and traffic is at the heart of what Intergence stands for and Ipanema's products and services will help us deliver these key performance indicators more efficiently and cost effectively" **Peter Job, CEO Intergence Systems.**

[About Intergence Systems](#)

Intergence Systems is a leading independent Networks and IT Optimisation Consultancy, headquartered in Cambridge, UK, and with regional offices in the Middle East (Dubai, UAE) and Americas (Wall Street, New York City).

Their three service pillars namely Networks, Data Centres and Security optimisation - are designed with a clear and common purpose, to allow our clients to extract more value from their existing assets.

Intergence enables all types of businesses to extract incremental value from their existing IT environments. Intergence solutions integrate the companies' heritage of strong technical consulting skills with relevant tools and robust processes to identify and execute opportunities for cost savings and operational improvements.

Running throughout Intergence's service offerings is a proven track record of high value technical consulting expertise in areas such as design, build, migration and operation of multiple IT environments.

For more information, visit www.Intergence.com

[About Ipanema Technologies](#)

Ipanema develops next-generation solutions enabling any large enterprises to have full control over their global network. Ipanema's unique patented technology guarantees business application performance for each user, no matter where or when. We simplify network operations. We reduce costs. Ipanema is used extensively by many of the worlds largest telecom operators as well as organisations across all market segments, including banking and finance, public sector, energy, pharmaceuticals, automotive, IT.

For more information, visit www.ipanematech.com

[See our video with Barry Viles, EVP of operations Intergence Systems.](#)

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